

It's great to have wonderful friends and clients.

Below are some letters from them.

“Your biggest asset is that you take the time to understand what your customer needs, whether buying or selling. You bring a level of personal touch to the transaction that is hard to get. You are a knowledgeable professional but more importantly, you have the ability to make your customers feel comfortable with the process of buying and selling real estate. As you know, in buying/selling houses the agent has to connect with both husband and wife. You do that very well and I think that's why you are so successful! You helped us buy our home and then helped us sell it a few years later. We would not have repeated with you unless we were totally comfortable! Thank you.”

a.j.

"Two years ago I had the great fortune to link up with Deborah Dorman. I was in the process of selling a home, getting married, moving in with my new husband and purchasing a new home all at once! Needless to say, it could have been an extremely stressful situation but Deborah steered us through the entire selling process with ease, a friendly smile, professional knowledge, and great guidance. Today, we live happily in our beautiful new home thanks in great measure to Deborah's wonderful attention to detail and guidance through the whole process. Her efforts ensured the success of our move. Thanks, Deborah."

Ruthie

“Working with you when we wanted to move was one of the best things our family could have done. Not only did you help in finding the best place possible, but you could not have been more friendly or helpful. Who would have thought that by using you, we would gain a new house and a new friend. Our experience was so wonderful, I had to recommend you to other friends looking to move. And the best thing is, they also received the same wonderful treatment we did, and I will always give your name whenever I can! Thank you so much for everything.”

Lindsay

“My husband and I were in a hurry to sell our house because we had already purchased another home. We called Deborah and she made us feel so comfortable about our plan...She put a sign out on a Friday evening and our home was sold within 24 hrs!! The first two couples that viewed our home made offers and Deborah helped us so much with all the final details of the sale. Thank you to Deborah Dorman and the very nice staff at Tucker.”

Bernie and Alice

“My wife Cathy has been a long time friend of Deborah's and when Cathy and I began to plan our marriage we turned to Deborah to help us with some necessary real estate changes. Cathy and I had been both married before and, by combining our families we were going to have five children. Although Cathy and I each had very nice homes in the Carmel area, neither of them had the number of bedrooms, bathrooms and overall size that we needed for our new large family. Our challenge for Deborah was to assist us in selling our two existing homes and help us find a new home to start our new married life. Deborah took the time to really understand our needs for our new home and helped us identify and buy a beautiful home that has exceeded our expectations. At the same time, Deborah worked very hard to market our existing homes including creating beautiful color marketing pieces, holding many open houses and networking with other real-estate peers. The sales of the existing homes were both successful - one sold within 6 weeks and the other took nearly 9 months - and we achieved a sales price that we were satisfied with. Within less than a year Deborah helped us with over \$1,500,000 in real estate transactions and we were very happy working with her. Deborah was sincere, caring and direct in helping us with this complex set of transactions. She was always available to discuss issues and truly listened when we expressed concerns or had questions.”

Bob

“I just wanted to drop you a note and tell you how pleased I was with your performance and the way you handled the sale of our home. As you are aware, the selling of a home can be a very trying and in my case a painful experience. I have not known a Real Estate person work so hard and so close with their clients as you did. I know it was not your job to keep my spirits up, but you did. The amount of time and work you did for us to sell our home is what makes you in my opinion, stand above the rest. Please feel free to use me as a reference as often as you like. Thanks again for making this as painless as possible and for everything you did. I also feel I gained a new friend. Much luck to you in the future.”

Gary

“Although I have never had a cross-deal with Deborah that closed (no fault of hers), in our negotiations she was very helpful and eager to try to do everything possible to get it done. In the office, she always has a smile and friendly "hello" for everyone. It would be a "less cheery" place without her smiling face and positive attitude.”

Lynne

"Deborah is one of the most knowledgeable and pleasant Realtors that I've had the pleasure to work with recently. She is a true professional, and I look forward to working with her in the future on additional real estate transactions.”

Larry

“There are many ways and words to describe your professionalism and attention to detail along with your great work ethic. But I really think it goes way beyond that. Your sincere and caring attitude toward your clients, combined with your desire to serve THEIR needs first and foremost, is what puts you in a class by yourself.”

Tom

"As a Sales Consultant for Sean/Christopher and Pulte Homes, it has been my pleasure to be acquainted with Deborah for the past five years. Deborah's warmth and energy is always exuberant which is appreciated by clients and myself alike. She is passionate about Indianapolis and knows just how to help with any customer questions or interests. Her follow-up is always timely and appropriate which helps me to assist her with any other available options for her clients. I have recommended Deborah to customers relisting their homes as well as in assisting me with new home sales at Sycamore Springs. Deborah is tops in my book."

Lisa

"Deborah Dorman is one of the sweetest ladies in our office for she always has a smile on her face and an encouraging word to say. Debbie always dresses and acts very professional and gives her clients very special personal care. She is a pleasure to be around"

Bill

"I can honestly say you are endlessly enthusiastic. When we were looking for our house in Indy you always kept in mind our children, and even the dogs, when showing me a house. Never once did we feel pressured or rushed- your enthusiasm in helping us find the perfect house definitely out-did mine. I remember you picking me up from the hotel on a very cold morning with Cappuccino and biscotti. When it came time to sell the house a few years later, it took us about a year to decide, you were always there, not pushing us to rush into selling, and I appreciated knowing I had an agent who understood my needs and worked with me. Our house was sold very quickly with you in our court. When I am ready to purchase my next house, without hesitation I will call you. My life has changed greatly over the past few years, and my needs, wants and resources are different now. I feel confident that once again you would take into consideration all of life's aspects, and with your never-ending enthusiasm, and help me find "the perfect house."

Gwyneth

"Her competency in conducting a real estate transaction is matched only by her enthusiasm for excellent customer care, both of which are considerable and well in excess of the norm. She's a true professional with a most likeable personality.

H Hoffman

"I am honored to be a colleague of Deborah's. She has a genuine concern for customers and colleagues alike. She cares about everyone she knows and she works hard to satisfy the needs of others. In fact, Deborah brought a buyer for my home a year and a half before I entered the real estate business. I was going through a tough divorce at the time. On my closing day, she took charge by handling the transaction with empathy and understanding. It's been three years since the closing and she is the only one who comes to mind. If I was not a Realtor, I would her to represent me. Deborah sets the standard in customer service excellence"

Al

“As a colleague and a friend I find Deborah to be a caring and giving person. She is truly a professional Realtor as well as being an organizer, and cheerleader in the office. She offers her time and her home to enhance the family atmosphere we have at our office. Deborah is certainly a realtor that I hope to have many transactions with.”

Becky

“I'd would be happy to tell of our experience with you. Deborah Dorman spent a lot of time getting to know what kind of condo we wanted. She knew exactly where we wanted to be and what we were looking for and she kept us in mind for a couple of years before a condo that we wanted became available. She immediately called us and then set up an appointment for us to see the condo the next day. It was perfect and we made an offer that day. In selling our home of 30 years, she came to our rescue many times during the process with encouragement and concrete suggestions. She has been a real joy to work with and to get to know personally.”

Carol and Sam

“Just a note to tell you what a true pleasure it is to be in the same office with you. You are an inspiration to all with whom you come in contact. You are always upbeat with that gorgeous smile which never fails to cause all around you to be lifted in spirit. Your business ethics are what all agents should practice and we should all emulate you as a beautiful human being - both physically and emotionally.

Lynn